

Citrix Mobility Boosting Productivity & Staff Satisfaction



cripps

Cripps Case Study

Based in the South East of England Cripps LLP is ranked as a National Leader by The Legal 500 and was listed as a top 100 UK law firm by Legal Business and The Lawyer in 2014.

www.cripps.co.uk

"We now have very secure, fast, easy, from anywhere access to the resources we need and the very clear results of this can be seen in our customer satisfaction feedback and on our balance sheet."

Darragh Macken, IT Systems Manager

Executive Summary

A new Citrix environment delivered by Open Reality enabled partners, lawyers and support staff to prepare files, manage client liaison and share information that was previously only available from their office via a remote Citrix session.

This has meant lawyers are free to work on more billable cases, greatly enhancing revenue, whilst client service levels are better than ever. This more effective use of partner and staff time has meant extended working hours have been reduced and employees enjoy a better work-life balance.

Challenges

As part of its excellence strategy, Cripps LLP is a leader in the use of IT and is nationally recognised for its innovative use of technology in the provision of services to clients.

More and more employees wanted to work from locations other than an office and to service this requirement Cripps LLP were using Citrix Presentation Server 4.5. However it was only compatible with Windows computers and they had numerous applications published across multiple servers, so the solution was not ideal. This led Darragh Macken, IT Systems Manager to review their remote access solution.

For the last decade their IT had been delivered on premise by its expert in-house IT team and for the last two years they have partnered with Open Reality on IT projects. Darragh came to us with the challenge of increasing the stability, performance and user friendliness of their existing remote access solution.

“Our existing environment couldn’t support high-volume remote access requests and as a result users were struggling to benefit from flexible working. Additionally, many wanted to access their remote desktop from home or court on non-windows devices, which was not supported. As a result the number of support calls to our helpdesk was high, as was end-user frustration.”

The Solution

In partnership with Cripps, Open Reality established the exact requirements and specifications required. We then took immediate steps to publish just the desktop on Presentation Server 4.5 to remote access users. This had an immediate impact; improving the systems stability and performance while giving users an equal experience wherever they were working. This change alone cut helpdesk calls by half.

We then helped build a new Citrix farm running XenApp 6.5 and published a desktop that mirrored the desktop in the office and implemented a Netscaler VPX Gateway to improve upon existing security measures while also delivering remote access to users across multiple platforms, devices and locations.

Results, Return on Investment and Future Plans

Cripps remote access solution now provides enhanced IT capabilities to employees, enabling them to work from any location on any device, so they can be more efficient and productive, while delivering improvements to the firm’s already excellent customer service to clients.

The Citrix project with Open Reality enabled Cripps to expand its offices and improved the business continuity of its other offices across London and Kent. In the event of disruption to these offices employees can continue to work until such time as normal services have resumed.

Cripps LLP’s 300+ staff including 48 partners and over 150 lawyers, now have the complete flexibility they need to work effectively and securely from their office, home, client location, court and on the move.

Cost Savings

- Citrix XenApp reduced the cost of application management by 30%
- Mobility has improved productivity by 25%
- Released Helpdesk resources by 25%

"We now have about 125 user's regularly using remote access on the Citrix environment delivered by Open Reality. Initially, users had access from tablets, Apple Macs and PCs via a Citrix Access Gateway. We could immediately see the benefits. Partners, lawyers and support staff can now prepare files, manage client liaison and share information that was previously only available from their office via a remote Citrix session.

This has meant that client litigation is handled more efficiently and lawyers are free to work on more billable cases, greatly enhancing our revenue. Client service level could not be better and the effective use of partner and staff time has meant their extended hours have been reduced and they can enjoy a better work-life balance."

Darragh Macken, IT Systems Manager

Contact Us

Contact us today to find out how Citrix Mobility can help your organisation improve productivity, increase employee and client satisfaction, and promote a positive work-life balance.